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## **Fujitsu and Ventacity Partner to Provide Broader HVAC Solutions**

Fujitsu General America announced today it is partnering with Portland, OR-based Ventacity Systems, a producer of intelligent, ultra-efficient ventilation and controls solutions. The partnership delivers a new approach to energy efficient ventilation and HVAC solutions for commercial building projects.

“Our customers are looking for smart building solutions to provide more efficient, healthier ventilation and better zone-by-zone controls. Fujitsu chose to work with Ventacity because their technology enhances energy efficiency, comfort, control and ventilation,” said Andy Armstrong, Fujitsu VP of sales and marketing.”

“Ventacity welcomes this great opportunity to work with Fujitsu to bring our advanced ventilation and whole building control technology to the market,” said Sal D’Auria, founder and CEO, Ventacity. “Fujitsu is forward-thinking in offering its customers the best available solutions. Both companies are in sync on how we see smart ventilation and overall HVAC networking and control technology evolving, so it is a great mutual alliance.”

Fujitsu will begin to distribute an advanced, VRF-based HVAC solution in conjunction with Ventacity products and technology in 2018.

The joint solution will be on display at the international Air Conditioning, Heating, Refrigerating Exposition (AHR Expo) in Chicago January 22-24, 2018 at both the Fujitsu booth #5346 South Hall and Ventacity booth #1146, North Hall.

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Fujitsu General America is a leading provider of mini-splits and VRF systems for commercial and residential use in the United States and Canada. Fujitsu’s systems are extremely energy efficient and allow for temperature control by individual room for maximum comfort. Fujitsu General America is a wholly owned subsidiary of Fujitsu General Limited, headquartered in Kawasaki, Japan and is listed on the Tokyo Stock Exchange. For more information, call (888) 888-3424 or visit [www.fujitsugeneral.com](http://www.fujitsugeneral.com).

Ventacity Systems is passionate about making buildings healthier, more efficient and smarter. Ventacity’s family of ultra-efficient ventilation products are enabling a new generation of energy-efficient HVAC designs for new

buildings and replacing rooftop unit-driven HVAC systems in existing buildings. The new Ventacity HVAC<sup>2</sup> Smarter Building Platform™ is a portfolio-wide, whole-building management platform that integrates and networks all the HVAC equipment, optimizing efficiency, health, and comfort for the entire building portfolio. It is designed to be plug-and-play simple so contractors can save valuable installation and maintenance time and control costs. Ventacity is based in Portland, Oregon. For more information, go to [www.ventacity.com](http://www.ventacity.com)