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## **Fujitsu Appoints David Trautman to National Account Sales Manager**

Fujitsu General America, Inc., based in Fairfield, NJ, welcomes David Trautman as National Account Sales Manager.

Trautman started the new position in November, and is focused on supporting unitary sales with large, national distributors. He will also support other unitary sales activities.

David is a great addition to our team in a focused growth area of the business," said Andy Armstrong, Fujitsu VP of sales and marketing. He's an industry veteran who knows both unitary and ductless. That knowledge will help David support our customers in all facets of their Fujitsu business regardless of what segment is developing."

From his time at Lennox, JCI and other HVAC sales positions, Trautman brings ample industry experience to his new role at Fujitsu.

For more information, visit [www.FujitsuGeneral.com](http://www.FujitsuGeneral.com)

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